

# Using TRIZ to Find Creative Solutions

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# Jack Stuart Theory of Intelligence: Have These Three in Balance

Creativity

Perseverance

Decision Making

Dreamer

Creativity

Dullard

Having Too  
Much of a  
Good Thing?  
Stubborn

Perseverance

Flighty

Impulsive

Decision Making

Indecisive

What if  
We Fall  
Short on  
a Skill?

# Advantages of Experience & Education

Know what works

Know what doesn't work

# Disadvantages of Experience & Education

Analogies can be wrong  
Experiences could be wrong

# What to do?

1. Think
2. Five Whys (Thinking with direction)
3. Brainstorm (Collective thinking)
4. Force thinkers outside their paradigms
5. Scientific Approaches

# What TRIZ Is

TRIZ-Russian Acronym for  
'Theory of Inventive Problem  
Solving'

A suite of tools to increase the  
chances of solving problems  
creatively

# Problems with Problems

- Agreeing with what is wrong
- Agreeing on the problem description
- Agreeing on direction of solutions
- Finding a new solution (Going beyond experience)



# First Pass at Problem Identification

- Operational Definitions-make sure everyone is speaking the same language
- Reduce problems to their essence- eat the elephant one bite at a time

# What TRIZ Does-I

- Uses different approaches for different complexity of problems
- States an ideal situation
- Looks for patterns
- Describe problems by reducing to “An actor performing an action on an object.”
- Zoom in and zoom out

# What TRIZ Does-11

- Break problem into contradictions
- Apply separation principles to look for answers
- Look to current resources for solutions
- Uses Complex protocols like the ARIZs to solve complex problems

# TRIZ Quick Solution (Low Levels only)

1. Identify the Customer
2. Identify the Value/Cost elements (aka: Idealized Final Result-IFR) from the customer perspective
3. List functions that affect the V/C elements
4. Use Matrix to suggest solution possibilities

# TRIZ Problem Format

- Frame the problem-solution independent, language driven
- Restate problem as a contradiction
- List available resources
- Describe Ideal Final Result (IFR)
- Solutions should approach IFR using current resources, solving the contradiction

# Idealized Final Result (IFR)

- Described as all Benefit and no Harmful Effect
- Compare to finance (Value/Cost) ratio
- IFR would be all Value with no Cost
- Values and Costs can be further broken down to Cost, Quality, Schedule or Trust elements

# TRIZ-like Matrix for Transactional Business

- **Matrix-Used to solve defined contradictions**  
Suggests solutions when the Dilemma is defined
- **Dilemma-Compares the feature that gets worse when another feature gets better**  
In traditional TRIZ compared physical features  
In Transactional TRIZ compares Value/Cost features
- **Transactional TRIZ-Compares Cost, Quality, Schedule and Trust (Risk)**  
Uses subsets of these four to result in 21 Transactional features  
Uses Altshuller's 40 solutions unedited

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# Table of Transactional Dilemmas and Solutions

## Strategic Level-Generalized Matrix-Layout

		Features that get worse				
		Cost	Quality (Dis-satisfier)	Quality (Satisfier)	Schedule	Trust
F e a t u r e s	Cost	X				
	Quality (Dis-satisfier)		X			
	Quality (Satisfier)			X		
	Schedule				X	
	Trust					X



# Sample of Table of Transactional Dilemmas and Solutions Strategic Level-Generalized Matrix

		Features that get worse		
		Cost	Quality (Dis-satisfier)	
Features that get worse	Cost	X	Reverse cost-cutting	
	Quality (Dis-satisfier)	Find COPQ to offset	X	
	Quality (Satisfier)	Raise price; look for waste	Find offset; reverse trades	

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**Higher Standards**